

SYLLABUS
academic course
"INTERNATIONAL COOPERATION IN THE AGRICULTURAL SECTOR"

Level of higher education	Second (Master's) Level
Code and name of Major	292 International Economic Relations
Type and name of the educational program	EPP International Economic Relations
Year, semester	1 year, 1 semester
Scope and form of semester control of the course	Number of ECTS credits – 4.5, The total number of hours is 135, of which: lectures – 24 hours, seminars – 10 hours. Form of semester control - eksam
Language(s) of teaching	English
Educational and Scientific Institute Department	ESI Economics, Management, Law and Information Technology Department of Economics and International Economic Relations
Contact details of the developer(s)	Samoilyk Iuliia Vasylivna, Professor of the Department of Economics and International Economic Relations, Doctor of Economics, Professor, ofecce 473 (educational building 4) e-mail: iuliia.samoilyk @pdau.edu.ua Teacher's page: https://www.pdau.edu.ua/people/samoilyk-yuliya-vasyivna

THE PLACE OF THE COURSE IN THE EDUCATIONAL PROGRAM

Status of the course	Mandatory
Prerequisites for the study of the course	There are no prerequisites
Competence	GC 4. Ability to work in a team. Special (professional): SC 1. Ability to make informed decisions on the establishment of international economic relations at all levels of their implementation. SC 10. Ability to substantiate the conditions for effective integration of Ukraine into the system of international cooperation in the agricultural sector, taking into account the priority of national interests on the basis of generalization of theory and international practice.
Learning Outcomes	PH 3. Systematize, synthesize and organize the information obtained, identify problems, formulate conclusions and develop recommendations using effective approaches and technologies, specialized software in order to solve complex problems of practical problems, taking into account the cross-cultural characteristics of the subjects of international economic relations. PH 6. Analyze regulatory and legal documents, evaluate analytical reports, competently use regulatory and administrative documents and reference materials, conduct applied analytical developments, professionally prepare analytical materials. PH 15. Determine the conditions for effective integration of Ukraine into the system of international cooperation in the agricultural sector, taking into account national interests and within the framework of state economic, foreign economic and agrarian policy.

**THE ROLE OF ACADEMIC COURSE IN THE FORMATION OF SOCIAL SKILLS
(SOFT SKILLS)**

The study of the course provides the formation of the following social skills: intercultural communication (the ability to effectively communicate with representatives of different cultures, understand their customs, language and approaches to doing business); negotiation skills (development of the ability to negotiate with international partners, reach compromises and conclude profitable agreements); analysis and critical thinking (ability to assess global trends in the agricultural sector, identify opportunities for international cooperation and solve problems based on data analysis);

flexibility and adaptability (ability to respond quickly to changes in international markets, economies and political circumstances, adapting cooperation strategies); leadership and teamwork (development of international project management skills, work in multinational teams, ability to lead a team to achieve common goals); ethical responsibility (raising awareness of ethical norms and practices in international cooperation, taking into account global challenges (sustainable development, food security); time and project management (effective management of international agricultural projects, taking into account time zones, legal constraints and various requirements for implementation); strategic thinking (ability to build long-term strategies for cooperation, taking into account international competition and regional characteristics).

THE PURPOSE OF THE EDUCATION COURSE'S STUDY

providing students with knowledge and practical skills on how the subjects of the agricultural sector interact at the international level, mastering the principles and tools of international cooperation in the agricultural sector, studying international trade relations, standards and regulations that affect the agricultural business, which contributes to the preparation of applicants for work in the global agricultural environment and the development of their understanding of the international aspects of the agricultural sector for further contribution to sustainability and the development of this Sector.

THE EDUCATIONAL COURSE'S PROGRAM

- Topic 1: Fundamentals of International Cooperation
- Topic 2: Global trends and multi-vector relations in the agri-food sector
- Topic 3: International Trade Relations in the Agricultural Sector
- Topic 4: International agri-food market
- Topic 5: Financial and Investment Cooperation
- Topic 6: International Law in the Agri-Food Sector
- Topic 7: International Quality Standards and Norms
- Topic 8: Development of rural communities in the context of economic decentralization
- Theme 9: Principles of Sustainable Development and Circular Economy in Agri-Food
- Topic 10: Geopolitical Challenges in Agriculture
- Topic 11: Prospects for the development of international cooperation in the agricultural sector

TEACHING METHODS

1. Methods of organization and implementation of educational and cognitive activities:

verbal methods: *lecture, explanation; conversation;*

visual methods: *illustration; demonstration;*

Practical methods: *exercises; practical works; work with educational and methodological literature: note-taking, abstracting, annotation, preparation of an abstract/report, presentations, work with arrays of analytical data, work with R, participation in the international project Collaborative Online International Learning, work with cases of international organizations (World Bank, International Labor Organization, FAO, World Food Programme (WFP), The Food Security Cluster (FSC), The Food Security and Livelihoods Cluster (FSLC)*

2. Methods of stimulation and motivation of educational and cognitive activities

methods of forming cognitive interests: *creating a situation of interest and novelty of educational material; a method of using life experience.*

3. Innovative and Interactive Teaching Methods:

interactive methods: *discussions, disputes, design of professional situations.*

computer and multimedia methods: *use of multimedia presentations; distance learning, R, R Studio.*

4. Methods of control and self-control over the effectiveness of educational and cognitive activities:

methods of oral control: *survey, conversation, report;*

Methods of written control: *written performance of practical tasks, independent work.*

ASSESSMENT OF LEARNING OUTCOMES

Grading scheme, scale, and assessment criteria

Given in the Appendix to the syllabus

ACADEMIC COURSE'S AND ASSESSMENT POLICY

- on the timing of completion and retake

the higher education applicant is obliged to comply with the deadlines (date for classroom types of work or time in the LMS Moodle distance learning system), by which a certain task must be completed.

Completion of tasks in violation of deadlines without valid reasons is evaluated at a lower score by 25%. Retakes of the current and final control are carried out in the presence of valid reasons with the permission of the directorate.

- on academic integrity

A higher education applicant must adhere to the Code of Academic Integrity and the Code of Ethics of Teachers and Applicants for Higher Education of Poltava State Agrarian University. Observance of academic integrity by students involves: independent performance of educational tasks, tasks of current and final control of learning outcomes (for persons with special educational needs, this requirement is applied taking into account their individual needs and capabilities); references to

	<p>sources of information in the case of using ideas, developments, statements, information; compliance with the legislation on copyright and related rights; providing reliable information about the results of their own educational (scientific, creative) activities, research methods used and sources of information.</p> <p>Documents related to academic integrity are presented on the ACADEMIC INTEGRITY tab of Poltava State Agrarian University: https://www.pdau.edu.ua/content/akademichna-dobrochesnist</p>
- regarding attendance at classes	Attendance of students for all types of educational classes are mandatory
- on the enrollment of non-formal / informal education results	<p>Students have the right to recognition of learning outcomes acquired in non-formal/informal education before/while mastering this educational component. Acquiring relevant learning outcomes is possible after successful completion of courses (with documentary evidence) on various educational platforms, in particular: Prometheus, Coursera, Edera, etc. The features of non-formal/informal education are regulated by the Regulations on the Procedure for Recognition of Learning Results Obtained in Non-Formal and Informal Education by Graduates of Higher Education of the Poltava State Agrarian University</p> <p>https://www.pdau.edu.ua/sites/default/files/node/5555/polozhennyaproporyadok22.pdf</p> <p>As a result of non-formal education, the following can be credited:</p> <ul style="list-style-type: none"> - participation of applicants in the international project Collaborative Online International Learning; - participation in lectures of the Ukraine Global Faculty; - participation in the projects of the International Charitable Foundation "Caritas Ukraine"; - participation in scientific and practical conferences with the preparation of a report in accordance with the problems of the course.
- regarding the appeal of the results of the assessment	<p>After the announcement of the results of the current or semester control, the student has the right to contact the teacher with a request to provide clarification on the grade received.</p> <p>The grounds for appealing the result of the assessment may be: non-compliance by the teacher with the assessment system specified in the curriculum of the discipline, biased assessment and/or the presence of a conflict of interest, if the higher education applicant was not and could not have known about its existence before the assessment. The result of the evaluation may be appealed no later than the next business day after its announcement. To appeal the result of the assessment, the higher education applicant applies with a written application to the dean of the faculty. The procedure for appealing the results of the assessment of higher education applicants is regulated by the Regulation on the assessment of the learning outcomes of higher education applicants at Poltava State Agrarian University.</p> <p>https://www.pdau.edu.ua/sites/default/files/node/5555/polozhennyaproocinyuvannya2023.pdf</p>

RECOMMENDED SOURCES OF INFORMATION

General

1. Аграрна політика Європейського Союзу: виклики та перспективи. Монографія. За ред. Т. О. Зінчук. Київ: Центр навчальної літератури, 2019. 494 с.
2. Боголюбов В.М., Клименко М.О., Мельник Л.Г. Стратегія сталого розвитку. Підручник. «Гельветика». 2019. 446.
3. Глинський Н.Ю. Стратегії розвитку слабоурбанізованих територій в умовах трансформації національного господарства. Підручник. «Львівська політехніка». 2022. 236.
4. Довідник економіста сільськогосподарського підприємства / за ред. Ю. О. Лупенка та О. В. Захарчука. Київ: ННЦ «ІАЕ», 2018. 600 с
5. Зінчук Т., Куцмус Н., Усюк Т., Прокопчук О. Нова світова економіка. Менеджмент, технології, стратегії. Підручник. ЦУЛ. 2023. 372 с.
6. Кудлай В. Г. Економіка і організація агробізнесу: практикум. Київ: КНЕУ, 2020. 211 с.
7. Самойлик Ю.В. Агропродовольчий ринок: розвиток в умовах глобалізаційних викликів економіки: монографія. Полтава, 2018. 494 с.
8. Самойлик Ю.В. Соціально-економічна сутність ринку в умовах глобалізації. Соціально-економічні аспекти розвитку економіки підприємства: монографія / під заг. ред. д.е.н., проф. О.Б. Чернеги, Донець.нац.ун-т економіки і торгівлі ім. М. Туган-Барановського. Кривий Ріг. ФОП Залозний В.В., 2017. С. 191-209.

9. Сучасні тренди економічного розвитку. Книга 1: Трансформації економічних систем: досвід ЄС в реалізації Industries 3.0, 4.0, 5.0. За ред.Л.Г.Мельника, О.М.Маценка. Навчальний посібник. «Університетська книга». 2023. 608 с.
10. Шпичак О. М., Лупенко Ю. О., Боднар О. В. та ін. Методичні положення щодо функціонування системи економічних важелів підвищення споживчої вартості сільськогосподарської продукції та продовольства / за ред. О. М. Шпичака Київ: ННЦ «ІАЕ», 2020. 70 с.
11. BusinessDictionary. веб-сайт. URL: <http://www.businessdictionary.com/definition/market.html>
12. International Monetary Fund (IMF). URL: <https://www.imf.org/en/Home>.
13. International Labour Organization (ILO). URL: <https://www.ilo.org/>
14. Food Security Cluster. URL: <https://fscluster.org/>
15. Food and Agricultural Organization of The United Nation. URL: <https://www.fao.org/home/en/>
16. Sustainable Development: Department of Economic and Social Affairs. United Nation. URL: <https://sdgs.un.org/goals/>
17. World Bank. URL: <https://www.worldbank.org/en/home>

Supporting sources

18. Петрушка І.М., Хомко Н.Ю., Мокрий В.І. Стратегія сталого розвитку. Підручник. «Львівська політехніка». 2018. 275 с.
19. Про виконання Угоди про асоціацію між Україною, з однієї сторони, та Європейським Союзом, Європейським співтовариством з атомної енергії і їхніми державами-членами, з іншої сторони: Постанова Кабінету Міністрів України від 25 жовтня 2017 р. № 1106. База даних “Законодавство України” / Кабінет Міністрів України. URL: <https://www.kmu.gov.ua/ua/npas>
20. Про виробництво та обіг органічної сільськогосподарської продукції та сировини: Закон України від 03.09.2013 № 425-VII – База даних “Законодавство України” / ВР України. URL: <http://zakon5.rada.gov.ua/laws/show/425-18>
21. Про внесення змін до Закону України “Про сільськогосподарську кооперацію”: Закон України від 20.11.2012 р. № 5459-17. База даних “Законодавство України” / ВР України. URL: <http://zakon2.rada.gov.ua>
22. Про захист від недобросовісної конкуренції: Закон України № 237/96-ВР від 07.06.96. База даних “Законодавство України” / ВР України. URL: <http://zakon3.rada.gov.ua/laws/show/236/96-%D0%B2%D1%80>
23. Про захист економічної конкуренції: Закон України № 2210-III від 11.01.2001. База даних “Законодавство України” / ВР України. URL: <http://zakon2.rada.gov.ua/laws/show/2210-14>
24. Про основні принципи та вимоги до безпечності та якості харчових продуктів: Закон України від 23.12.1997 р. за № 771/97-ВР. База даних “Законодавство України” / ВР України. URL: <http://zakon3.rada.gov.ua/laws/show/771/97-%D0%B2%D1%80>
25. Про основні принципи та вимоги до органічного виробництва, обігу та маркування органічної продукції: проект закону номер реєстрації № 5448 від 24.11.2016. База даних “Законодавство України” / ВР України. URL: http://w1.c1.rada.gov.ua/pls/zweb2/webproc4_1?pf3511=60576
26. Про особисте селянське господарство: Закон України від 15.05.2003 № 742-IV. База даних “Законодавство України” / ВР України. URL: <http://zakon2.rada.gov.ua/laws/show/742-15>
27. Про сільськогосподарську кооперацію: Закон України від 10.07.2003 р. № 1087-IV. База даних “Законодавство України” / ВР України. URL: <http://zakon2.rada.gov.ua>
28. Угода про асоціацію України і ЄС. URL: <https://www.kmu.gov.ua/diyalnist/yevropejska-integraciya/ugoda-pro-asociayu>

Information Resources

29. <http://www.gov.ua>. – веб-сторінка Кабінету Міністрів України.
30. <http://www.me.gov.ua/kaznach./plsq1/kaza.a.10> – веб-сторінка Головного управління державного казначейства України.
31. <http://www.ukrstat.gov.ua> – веб-сторінка Державного комітету статистики України.
32. <http://www.nbu.gov.ua/> – сайт бібліотеки ім. В.І. Вернадського
33. <http://www.rada.gov.ua/> – сайт Верховної Ради України
34. http://lib.pdaa.edu.ua/mainlist?0=ip_login_no_cache%3D1fbd2afb8102898f7bf8a0d033589994 електронна бібліотека ПДАУ.
35. Агентство з розвитку інфраструктури фондового ринку України (АІФРУ) – (Stock market infrastructure development agency of Ukraine (SMIDA). web-site. URL: <https://smida.gov.ua/>
36. https://commission.europa.eu/index_en – сайт Єврокомісії

Approval details

Approved at a meeting of the Department of Economics and International Economic Relations, Minutes No. 1 of September 3, 2024

Assessment of learning outcomes

Grading Scheme for the Course

Title of the Topic	Forms of control of learning outcomes for students					Total
	Discussion	Solving Tests	Report / abstract / presentation, work with cases	Self-Study Work Assignments	Exam	
Topic 1: Fundamentals of International Cooperation	2	1	2	2	-	7
Topic 2: Global trends and multi-vector relations in the agri-food sector	2	1	2	2	-	7
Topic 3: International Trade Relations in the Agricultural Sector	2	1	2	2	-	7
Topic 4: International agri-food market	2	1	2	2	-	7
Topic 5: Financial and Investment Cooperation	2	1	2	2	-	7
Topic 6: International Law in the Agri-Food Sector	2	1	2	2	-	7
Topic 7: International Quality Standards and Norms	2	1	2	2	-	7
Topic 8: Development of rural communities in the context of economic decentralization	2	1	2	2	-	7
Theme 9: Principles of Sustainable Development and Circular Economy in Agri-Food	2	1	2	2		7
Topic 10: Geopolitical Challenges in Agriculture	2	1	2	2		7
Topic 11: Prospects for the development of international cooperation in the agricultural sector	2	1	2	5		10
Exam	–	–	–	–	20	80
Total	22	11	22	25	20	100

Current control is carried out in practical classes during the semester in the form of oral surveys, solving tests, working with cases, performing an essay/presentation, performing tasks of independent work, which involves the preparation of a glossary, essay, preparation of a report, abstract, presentation, work on a semester project, participation in the COIL project),

The form of semester control of knowledge of higher education applicants in accordance with the work and curriculum is an exam.

The criterion for successful learning is the achievement by the higher education applicant of the minimum threshold levels of grades for each learning outcome of the discipline and the minimum threshold level of assessment for the educational component as a whole.

The minimum threshold level of assessment for the program learning outcome cannot be lower than 60% of the total of the maximum possible number of points.

Forms, scale and criteria for assessing learning outcomes during the current monitoring of the progress of higher education applicants:

Discussion (0 –2 points):

0 points – the higher education applicant is not ready to answer or has shown inability to cover the issue (topic) or the issues are covered incorrectly, unsystematically, with gross errors, there is no understanding of the main essence of the questions, conclusions, generalizations;

1 point – the higher education applicant has generally mastered the essence of the issues on the

educational material (topic), shows knowledge of lecture material, educational literature, tries to analyze facts and events, draw conclusions. But in the classroom he behaves passively, answers only at the call of the teacher, gives incomplete answers to questions, makes gross mistakes when covering theoretical material;

2 points – the higher education applicant demonstrates a deep mastery of the lecture material, is able to express his own attitude to alternative considerations on a specific problem (topic), shows the ability to independently and reasonably present the material;

Solving tests (0 – 1 points):

0 points – the higher education applicant answers less than 65% of the tests;

1 point – the higher education applicant correctly answers 66-100% of the tests;

Preparation of a report, abstract, presentation, work with cases (0 – 2 points):

0 points – the task is not completed;

1 point – the topic of the essay (report, presentation) is presented correctly, but there are certain shortcomings in terms of compliance with the learning outcome, completeness and logic of presentation; the applicant does not fully answer additional questions;

The task of the case has been completed, but the conclusions are not sufficiently substantiated, some aspects are not considered, or the logic is not fully understood.

2 points – the problem that is considered in the abstract, report, presentation, presented in full, consistently, logically, the design of the document meets the standard, the applicant demonstrates full mastery of the material during the speech, deeply answers additional questions.

When working with cases, a clear, detailed and logical justification of the proposed solutions was demonstrated, taking into account all relevant factors.

Self-study tasks (0 – 4 points):

0 points – in general, the volume of completed tasks is less than 50% of the total;

1 point – the amount of work performed is 51% to 75% of the total;

2 points – the volume of completed tasks is from 76-100% of the total volume;

Self-study tasks also involves completing a semester project or participating in an international project Collaboration Online International Learning (COIL), which is evaluated from 0 to 5 points, which is presented at the last lesson:

Evaluation criteria (0-5 points for 4 criteria, then the arithmetic mean is formed, 5-1 criteria are added for the COIL project, since this project involves teamwork):

Quality of research/project:

0 points: The project is not completed or has serious deficiencies.

1 point: The project is superficial and contains many flaws.

2 points: The project meets the basic requirements, but without in-depth analysis.

3 points: The project has an average level of quality with partial analysis.

4 points: A well-executed study with a full analysis, but there are minor flaws.

5 points: High level of quality, full-fledged analysis, innovative approach.

Relevance and practical significance:

0 points: The project does not address current issues.

1 point: Partially relevant to the topic, but has no practical application.

2 points: The project is relevant, but the practical significance has not been proven.

3 points: Relevant topic, there is a practical application, but there are gaps.

4 points: The project is relevant and has practical significance.

5 points: A relevant project that has a significant impact and offers innovative solutions.

Originality and innovation:

0 points: Lack of originality, the project is typical.

1 point: Originality is present, but minimal.

2 points: Some innovative elements, but generally a typical approach.

3 points: Quite an innovative approach with interesting ideas.

4 points: High level of originality and innovative approach.

5 points: The project demonstrates high creativity and innovation.

Presentation of the project:

- 0 points: No presentation or very low quality.
- 1 point: The presentation is weak, unstructured.
- 2 points: The presentation is structured but not good enough.
- 3 points: A high-quality presentation with a clear structure, but there are some drawbacks.
- 4 points: Very well presented material with minor flaws.
- 5 points: A well-prepared and clearly structured presentation.

Teamwork and participation in the project (for the COIL project):

- 0 points: Lack of participation or ineffective cooperation.
- 1 point: Minimal participation in teamwork.
- 2 points: There is participation, but there were difficulties in cooperation.
- 3 points: Good teamwork, but with some problems.
- 4 points: Effective collaboration with the team, all tasks completed.
- 5 points: Excellent teamwork, each participant's contribution was meaningful.

Exam Grading Scale and Criteria

Task type	Score	Вимоги до знань та умінь здобувачів вищої освіти
Theoretical	1-3 Points	Conscious reproduction of the material with minor errors; the logic and consistency of the presentation are somewhat disturbed; Independence of thinking is not sufficiently manifested. The answer is stylistically correct and contains minor grammatical errors.
	4-5 Points	The answers are correct, well-founded, meaningful and characterize the presence of specialized conceptual knowledge at the level of the latest achievements, critical comprehension of problems in learning. The applicant shows excellent knowledge of the defined learning outcomes in the discipline
Test task	1 Point	A Student provides the correct answer
	0 Point	A Student gives the wrong answer
Total (max. points)	20 Points	

*The exam consists of two theoretical questions and ten test tasks. Maximum number of points per exam – 20.